

TERENCE SATHYANARAYAN

LATERAL THINKER INNOVATION COACH CREATIVE
COGNITIVE FLEXIBILITY STRATEGIC RESILIENT



Tenacity Assertive Negotiation Frugality
Foresight Persuasiveness Problem Solving Social Intelligence

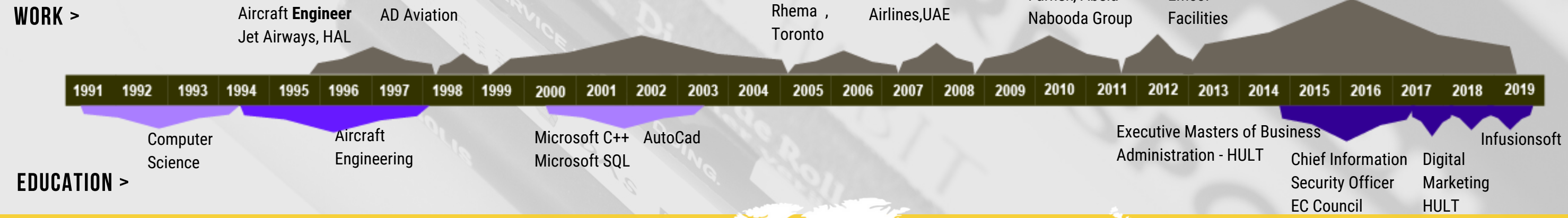
SKILLS

Program & Change Orchestration
Multitasking Automation Communication Digital Strategy

LANGUAGES

English ●●●●● Hindi ●●●●● Tamil ●●●●●
Arabic ●●●●● Kannada ●●●●● Urdu ●●●●●

TIMELINE



CAREER MAP



MILESTONES

- 4 Enterprise Transformation Journeys complete
- \$100 Million the largest budgets managed
- 450 Team size recruited, managed and developed
- 17 countries managed in an Enterprise change
- 9 Tier 1 ERPs deployed (30K staff company size)
- 4 Private Clouds Deployed
- 3 ISO27001 Certifications achieved

ACHIEVEMENTS

- Top 50 CIO's for 5 years straight
- Top 20 CISO's in the Middle East
- Winner - GTM Challenge - HULT - CISCO
- Executive Masters of Business Administration
- Certified Chief Information Security Officer
- Awarded best Enterprise Transformation -CIO
- Infusionsoft Certified Partner

CONTACTS

- Home Dubai, U.A.E.
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- Email @ terence.sat@pulseis.com
- Twitter @terencesat
- LinkedIn terencesat

INTERESTS



A list of companies and organisations that Terence has helped transform over the last two decades





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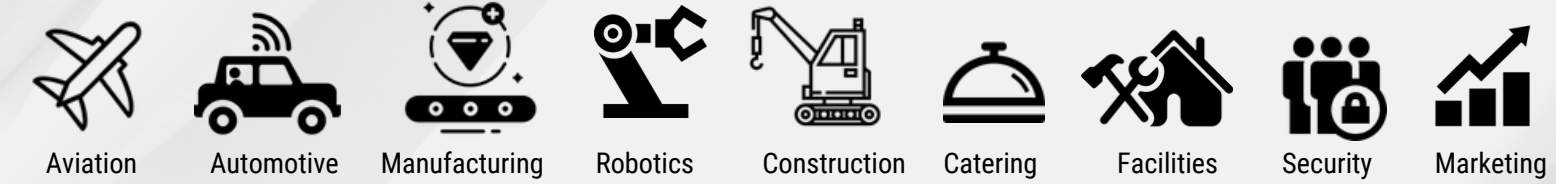
LATERAL THINKER INNOVATION COACH CREATIVE
COGNITIVE FLEXIBILITY STRATEGIC RESILIENT



WORK EXPERIENCE

- **Co Founder & Managing Partner** 2018 - Current
Pulse IS FZ LLC
Business Innovation and Transformation Coaching, Technology Advisory Services partnering with Enterprises to solve traditional business problems using today's technology.
Innovation Coaching Enterprise Transformation Digital Enablement Lean Automation
- **Global Director of Information Technology** 2012 -2018
Drake & Scull International PJSC - Dubai, U.A.E
Led the enterprise transformation of a leading engineering firm through strategic insight, redefining business process, automating systems, through lean operations and digitized platforms to accelerate go to market & reduce costs.
Disruptive Innovation Cloud Computing Change Orchestration Automation Design
- **Head of Group Technology** 2011 -2012
Emcor Facility Group - Dubai, U.A.E
Championed the Digital road-map by implementing systems facilitating process automation, Platforms as a Service, Infrastructure as a Service, assembling and leading an elite technical team to build, manage and deliver critical business wide digital assets.
Business Modeling Enterprise Architecture Smart City ERP Cyber Resilience CAFM
- **Group ICT Manager** 2008 -2011
Al Nabooda Group of Companies - Dubai, U.A.E
Created foundations for technology standards to consolidate a diverse portfolio of companies under a single instance through seamless cross-functional integration.
Synthesized technology to bring 25+ companies under a converged strategy over 18 months
Enterprise Architecture Grid Computing Converged Infrastructure Data Center
- **Group ICT Manager** 2006 -2008
Emirates Group - Transguard Group Security - Dubai, U.A.E.
Technology & integrated security leader defining and deploying military grade information sensitive protection for Airports, Defense, RTA, Crisis Command Centers, Cash in Transit Government Assets and Citizen Nationalizations Systems.
Identity Management Physical Security Logical Threat Analysis Vehicle Tracking

INDUSTRIES



EDUCATION

- **Executive masters of Business Administration**
HULT International Business School
Specialization in Entrepreneurship, Digital Marketing
Disruptive Innovation & Business Modeling
San Francisco Dubai 2014 -2016
- **Bachelors in Engineering - Aircraft**
VSM Aerospce
Mechanical & Avionics - Air-frame & Engines
Specialization on Boeing 737s
Bangalore 1997
- **University**
Baldwins Methodist College
Computer Science with a focus on Programming & Computer Aided Drafting
Bangalore 1994

TRAINING



GENERAL INFORMATION

